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Open for Business. We spoke to hundreds of small business owners to understand how we can build value for them on LinkedIn. Check out our new, free Open for Business product and see how it can help connect you to new opportunities.

LinkedIn offers a perfect explanation of how your individual profiles influence your brand and LinkedIn marketing strategy: Your LinkedIn profile – and the profiles of everyone else at the company – are the peaks that come together to form the mountain range that is your brand. We 're all a mountain peak!

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